



**FORMAL BID –
REQUEST FOR APPROVAL**

Approved by Consent Agenda:

TO BE COMPLETED BY COUNCIL STAFF ONLY

Title of Bid: Portable Remote Trailer Mounted Camera Surveillance System Bid #: IFB 22-051

Dept.: Police Contact Person: Capt. Chris Hunt Ext.: 3066

Description (product/service, justification and use):

This portable surveillance tower will be the second deployable surveillance system in our fleet. Our existing surveillance tower is the most frequently requested/used asset besides the mobile command post. The system is designed to be self-contained and capable of extended operation without user intervention for up to four weeks. The tower has its own lighting which allows for operation even in low lighting and has high optical zoom capabilities.

The tower provides the Police Department and EOC personnel with real-time situational awareness in across a broad spectrum of incidents and events. Past uses of the existing surveillance tower include:

- Monitoring when flood waters encroach on highways so that the roads signage can be deployed and roadways closed.
- Providing surveillance of the Mobile Command Post, Generator and Western Shelter during an extended deployment on the lot of the Family Arena for COVID vaccine PODs.
- Providing police and other first responders with crowd surveillance during festivals and protests across the county.
- Monitoring areas experiencing a spike in criminal activity.

The bid received from PASS Security is for the same tower/equipment/software that we currently have and can fully integrate with our existing tower to display the feeds from all 8 cameras on the same screen in the EOC. This system would require much less training for staff allowing SCCREM staff to work more quickly and efficiently setting up and logging into the system if they did not have to learn how to deploy, operate, and takedown different units.

Award to: PASS Security Location: 15 Executive Dr, Suite 6, Fairview Heights, IL 62208

Price: \$90,495.00 Contract term (if applicable): _____

Bid opening held on: 03/28/2022 Opened by: Kurt Mandernach

Account number to be charged for purchase: 3019800-48857

If bid was not awarded to lowest bidder, please explain:

The Zenn Group LLC website states that they are a Procurement Specialist business. The address they list on their website however, returns to a Blaze Powder Coating business. Further their bid states they will provide a Reconview x3 camera trailer, however the Reconview website lists no such model of camera trailers - only an x1 and x2. It appears that the Zenn Group custom builds these surveillance trailers at a powder-coating business. When contacted they were unable to send a photo or provide a demo of a completed unit. Additionally, they stated in the bid that they met the maximum dimensions specs that we provided in the bid however, when asked about the specific dimensions in email, (continued below)

If paying for with grant funds, please indicate (1) grant name, (2) total grant amount, (3) what portion of purchase is being paid for by a grant, and (4) when grant period ends as applicable:

they stated the travel height was 115 inches, nearly 3 feet taller than our specified MAXIMUM of 81 inches. Finally, our bid states that the successful bidder will be located within 100 miles of the EOC and capable of providing service as well as sales on this unit and The Zenn Group denoted "Not Available/ Does Not Meet Specification." With as frequently as we anticipate using this equipment, we would feel more confident purchasing this item from a dealer with a proven track record, whose product we already have and know it works as specified, and who we know is also able to service the equipment.

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Additional Bids Received

The following additional bids were received:

Vendor: <u>The Zenn Group LLC</u>	Price: <u>\$ 45,650.05</u>
Location: <u>205 Commercial Blvd, Locust, NC</u> Meets all specifications: <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	
Vendor: <u>Alltech Communications</u>	Price: <u>No Response</u>
Location: <u>Tulsa, OK</u> Meets all specifications: <input type="checkbox"/> Yes <input type="checkbox"/> No	
Vendor: <u>Mobile Pro Systems</u>	Price: <u>No Response</u>
Location: <u>West St. Paul, MN</u> Meets all specifications: <input type="checkbox"/> Yes <input type="checkbox"/> No	
Vendor: <u>Armorbox</u>	Price: <u>No Response</u>
Location: <u>Jacksonville, FL</u> Meets all specifications: <input type="checkbox"/> Yes <input type="checkbox"/> No	
Vendor: <u>Wanco Inc.</u>	Price: <u>No Response</u>
Location: <u>ARVADA, CO</u> Meets all specifications: <input type="checkbox"/> Yes <input type="checkbox"/> No	
Vendor: _____	Price: _____
Location: _____ Meets all specifications: <input type="checkbox"/> Yes <input type="checkbox"/> No	
Vendor: _____	Price: _____
Location: _____ Meets all specifications: <input type="checkbox"/> Yes <input type="checkbox"/> No	

For each vendor that doesn't meet specifications, please explain why:

Vendor: Zenn Group: Exceeds maximum dimensions for travel. Is not located within 100 miles of EOC or able to service equi

Vendor: _____

Sole source justification memos from (1) dept. and (2) vendor attached.

Department Director/Elected Official must sign the request prior to routing to the Purchasing Manager.

[Signature]
Department Director/Elected Official Signature

6/8/22
Date

[Signature]
Approval or Concurrence of Director of Finance

6/10/22
Date

BELOW ONLY TO BE COMPLETED FOR BIDS AT LEAST \$15,000 AND LESS THAN \$50,000. See instructions at the top of pg. 1.

Director of Administration Signature

Date