



**FORMAL BID –
REQUEST FOR APPROVAL**

Approved by Consent Agenda:

TO BE COMPLETED BY COUNCIL STAFF ONLY

Title of Bid: St. Charles County 2023 Renewals Bid #: Sole Source

Dept.: Emergency Communications Contact Person: Dir Jeff Smith Ext.: _____

Description (product/service, justification and use):

The Nutanix platform is a network sub-domain for Emergency Communications to run and support the CentralSquare public safety application and its associated services. This network was originally setup by eGroup, a partner to Central Square and their sole source provider for such work. eGroup must be utilized because of the unique nature of the computer hardware and the basis upon which eGroup and CentralSquare works jointly to support the platform.

SMARTnet renewal extending coverage from 03/28/2023 to 03/27/2024

Technical Services Agreement Renewal for twelve (12) Months from 04/01/2023 to 03/31/2024

Renewal of VMware service contract #356705204 extending coverage from 03/22/2023 to 03/21/2024

VMWare Renewal

Zerto Renewal

Award to: eGroup Holding Company, LLC Location: PO Box 38 Mount Pleasant, SC 29465

Price: \$ 53,545.02 Contract term (if applicable): _____

Bid opening held on: _____ Opened by: _____

Account number to be charged for purchase: 2737300-44370

If bid was not awarded to lowest bidder, please explain:

If paying for with grant funds, please indicate (1) grant name, (2) total grant amount, (3) what portion of purchase is being paid for by a grant, and (4) when grant period ends as applicable:

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Additional Bids Received

The following additional bids were received:

Vendor: _____	Price: _____
Location: _____ Meets all specifications: <input type="checkbox"/> Yes <input type="checkbox"/> No	
Vendor: _____	Price: _____
Location: _____ Meets all specifications: <input type="checkbox"/> Yes <input type="checkbox"/> No	
Vendor: _____	Price: _____
Location: _____ Meets all specifications: <input type="checkbox"/> Yes <input type="checkbox"/> No	
Vendor: _____	Price: _____
Location: _____ Meets all specifications: <input type="checkbox"/> Yes <input type="checkbox"/> No	
Vendor: _____	Price: _____
Location: _____ Meets all specifications: <input type="checkbox"/> Yes <input type="checkbox"/> No	
Vendor: _____	Price: _____
Location: _____ Meets all specifications: <input type="checkbox"/> Yes <input type="checkbox"/> No	

For each vendor that doesn't meet specifications, please explain why:

Vendor: _____

Vendor: _____

Sole source justification memos from (1) dept. and (2) vendor attached.

Department Director/Elected Official must sign the request prior to routing to the Purchasing Manager.

Jeffrey P Smith
Digitally signed by Jeffrey P Smith
Date: 2023.01.27 14:09:05 -06'00'

Department Director/Elected Official Signature

1/27/2023

Date

Tracy A. Bayne

Approval or Concurrence of Director of Finance

1/30/2023

Date

I approve this purchase from eDraws Holding Company as a sole source purchase

BELOW ONLY TO BE COMPLETED FOR BIDS AT LEAST \$15,000 AND LESS THAN \$50,000. See instructions at the top of pg. 1. *TABayne*

Director of Administration Signature

Date

Memorandum of Sole Source

January 27, 2023

eGroup Holding Company, LLC (“eGroup”) is the sole-source product and implementation services provider for TriTech/CentralSquare, in regards to the hardware and software IT infrastructure provided with CentralSquare’s Inform and Tiburon offerings. This includes the following exclusive areas:

1. Primary provider for CentralSquare of Server and Storage products and associated implementation services.
2. Primary provider for CentralSquare of Networking infrastructure products and associated implementation services.
3. Primary provider for CentralSquare of other IT professional services around IT infrastructure.
4. System Integrator for St Charles County existing Primary and DR Inform CAD installation to support the Central Square deployment.

eGroup is also a trusted partner to Central Square for IT initiatives with it’s client base, including but not limited developing technology roadmaps to simplify and enhancing the infrastructure to provide greater resiliency and stability for the Central Square Inform Suite

eGroup has been a proud partner with CentralSquare for almost a decade, and takes great pride in being the sole-souce provider for the above listed IT infrastructure related offerings.

Please let us know if you need further information.

Regards,

Mike Dent – Director Data Center Services, eGroup

Ben Gaddy – Principal, Operations, eGroup

Daniel Navarro – Account Executive, eGroup

