



**FORMAL BID –
REQUEST FOR APPROVAL**

Approved by Consent Agenda:

TO BE COMPLETED BY COUNCIL STAFF ONLY

Title of Bid: Point Blank Custom Guardian Load Bearing Vests & Plates Bid #: Sole Source

Dept.: Police Contact Person: Capt. Chris Hunt Ext.: 3066

Description (product/service, justification and use):

Load Bearing Vests, Plates, and required installation for the BodyWorn Camera mounts to outfit the Police Department's Commissioned officers. Please see the items below:

Point Blank Custom Guardian Load Bearing Vest (Qty. 165 @ \$275.00 each) - \$45,375.00

Point Blank OMEGA ICW Ballistic Plate (Qty. 165 @ \$400.00 each) - \$66,000.00

BodyWorn Camera Mount Install (Qty. 165 @ \$35.00 each) - \$5775.00

Award to: Leon Uniform Location: 142 Hanley Industrial Court, St. Louis, MO 63144

Price: \$ 117,150.00 Contract term (if applicable): _____

Bid opening held on: _____ Opened by: _____

Account number to be charged for purchase: 2668500-47450, 3019800-47752,8135-46571

If bid was not awarded to lowest bidder, please explain:

If paying for with grant funds, please indicate (1) grant name, (2) total grant amount, (3) what portion of purchase is being paid for by a grant, and (4) when grant period ends as applicable:

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Additional Bids Received

The following additional bids were received:

Vendor: _____	Price: _____
Location: _____ Meets all specifications: <input type="checkbox"/> Yes <input type="checkbox"/> No	
Vendor: _____	Price: _____
Location: _____ Meets all specifications: <input type="checkbox"/> Yes <input type="checkbox"/> No	
Vendor: _____	Price: _____
Location: _____ Meets all specifications: <input type="checkbox"/> Yes <input type="checkbox"/> No	
Vendor: _____	Price: _____
Location: _____ Meets all specifications: <input type="checkbox"/> Yes <input type="checkbox"/> No	
Vendor: _____	Price: _____
Location: _____ Meets all specifications: <input type="checkbox"/> Yes <input type="checkbox"/> No	
Vendor: _____	Price: _____
Location: _____ Meets all specifications: <input type="checkbox"/> Yes <input type="checkbox"/> No	
Vendor: _____	Price: _____
Location: _____ Meets all specifications: <input type="checkbox"/> Yes <input type="checkbox"/> No	

For each vendor that doesn't meet specifications, please explain why:

Vendor: _____

Vendor: _____

Sole source justification memos from (1) dept. and (2) vendor attached.

Department Director/Elected Official must sign the request prior to routing to the Purchasing Manager.

[Signature]
Department Director/Elected Official Signature

5/16/23
Date

[Signature]
Approval or Concurrence of Director of Finance

5/17/23
Date

I approve this purchase from Leon Uniform as a sole source purchase. [Signature]

BELOW ONLY TO BE COMPLETED FOR BIDS AT LEAST \$15,000 AND LESS THAN \$50,000. See instructions at the top of pg. 1.

Director of Administration Signature

Date

Ryan Nelson
Territory Representative IA, KS, MO, NE
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rnelson@pbearmor.com



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Fax: 954.656.6659
www.pointblankenterprises.com

Captain Chris Hunt
St. Charles County Police Department

Captain Hunt,

I want to thank you for considering the purchase of Point Blank products through our distributor, Leon Uniform Company.

Please accept this letter as verification that Leon Uniform Company is currently the only authorized distributor of Point Blank Products to include body armor and LBV carriers, located within a 200 mile radius of the Greater St. Louis Metro area, and more specifically, St. Charles County, MO. They are the only distributor capable of providing the level of service that your specific project requires as it pertains to sizing, delivery, and fulfillment.

They are also the only distributor in the state of Missouri who are certified through Utility, Inc. to both install and retrofit Point Blank products to accommodate your body camera systems.

Please feel free to contact me with any questions or concerns. I can be reached on my cell phone at (954) 728-0646, or via email at: rnelson@pbearmor.com.

Respectfully,

Ryan Nelson

Manufacturer's Representative, IA, KS, MO, NE

2/10/2023

