



**FORMAL BID –
REQUEST FOR APPROVAL**

Approved by Consent Agenda:

TO BE COMPLETED BY COUNCIL STAFF ONLY

Title of Bid: Dell Latitude Rugged Laptop and Docking Stations Bid #: Cooperative

Dept.: Information Systems Contact Person: Mike Foster Ext.: 3455

Description (product/service, justification and use):

This purchase off the Dell - Massachusetts Higher Education Consortium (MHEC) contract for 45 Dell Latitude Rugged 5424 laptops, and 45 Dell Rugged Docking Stations is to replace aging laptops and docking stations in Police Department (29) and Sheriff Department vehicles (16) as part of the County life cycle replacement policy and allow Police and Sheriff personnel to perform their job in the field.

Award to: Dell Marketing through the MHEC Co-op Location: Chicago, IL

Price: \$ 122,638.05 Contract term (if applicable): _____

Bid opening held on: _____ Opened by: _____

Account number to be charged for purchase: See Below***

If bid was not awarded to lowest bidder, please explain:

If paying for with grant funds, please indicate (1) grant name, (2) total grant amount, (3) what portion of purchase is being paid for by a grant, and (4) when grant period ends as applicable:

*** Price Allocation:

Sheriff - 3019800-47789 \$43,604.64
Police - 2668500-47510 \$79,033.41

FORMAL BID – REQUEST FOR APPROVAL

Bid #: Cooperative

Additional Bids Received

The following additional bids were received:

Vendor: <u>Dell Marketing through the NASPO Co-op</u>	<input checked="" type="checkbox"/> Meets all specifications:	Price: <u>\$ 125,425.35</u>
Location: <u>Chicago, IL</u>	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	
Vendor: <u>Software House International</u>	<input checked="" type="checkbox"/> Meets all specifications:	Price: <u>\$ 151,658.30</u>
Location: <u>Somerset, NJ</u>	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	
Vendor: _____	Meets all specifications:	Price: _____
Location: _____	<input type="checkbox"/> Yes <input type="checkbox"/> No	
Vendor: _____	Meets all specifications:	Price: _____
Location: _____	<input type="checkbox"/> Yes <input type="checkbox"/> No	
Vendor: _____	Meets all specifications:	Price: _____
Location: _____	<input type="checkbox"/> Yes <input type="checkbox"/> No	
Vendor: _____	Meets all specifications:	Price: _____
Location: _____	<input type="checkbox"/> Yes <input type="checkbox"/> No	

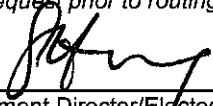
For each vendor that doesn't meet specifications, please explain why:

Vendor: _____

Vendor: _____

Sole source justification memos from (1) dept. and (2) vendor attached.

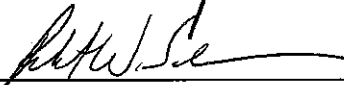
Department Director/Elected Official must sign the request prior to routing to the Purchasing Manager.



 Department Director/Elected Official Signature

4-5-19

 Date



 Approval or Concurrence of Director of Finance

4-5-19

 Date

BELOW ONLY TO BE COMPLETED FOR BIDS AT LEAST \$15,000 AND LESS THAN \$50,000. See instructions at the top of pg. 1.

Director of Administration Signature

Date

Foster, Michael R.

From: Dell (please do not reply) <automated_email@dell.com> on behalf of Dell Inc. <dell_automated_email@dell.com>
Sent: Monday, March 25, 2019 1:22 PM
To: Foster, Michael R.
Cc: Ledbetter, Patty
Subject: Dell Computer - Saved Quote Information -1028432868545

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Click on "Quotes" in the top menu bar and search for eQuote number 1028432868545

eQuote Name	2019 Sheriff Rugged Purchase
Saved By	mfooster@sccmo.org
eQuote Description	
Authorized Buyer	Patty Ledbetter
Notes/Comments	
Account Name	St Charles County MHEC contract
Contract Code	99AGZ

Shipping Info

Michael Foster
201 N 2nd St
Ste 336
Saint Charles, MO 63301-2871
(636) 949-7900

Billing Info

ACCOUNTS PAYABLE
201 NORTH 2ND ST
RM 541
SAINT CHARLES, MO 63301

eQuote Summary

Description	Quantity	Unit Price	Subtotal
Dell Latitude 5424	16	\$2,054.54	\$32,872.64
DEVMT,DOCKST,DELL,LAT12-14,3HGANT,LPS,	16	\$670.75	\$10,732.00

eQuote Subtotal	\$43,604.64
Shipping*	\$0.00
Shipping Discount*	\$0.00
Tax*	\$0.00
Environmental Disposal Fee*	\$0.00

eQuote Total* \$43,604.64

*The eQuote total, including applicable taxes and additional fees, may be viewable online.

eQuote Details

Description	Quantity	Price
rrrc1018083-5153797 Dell Latitude 5424	16	\$67,128.00
Premier Discount		\$34,255.36
(Unit Price after discount: \$2,054.54 ea.)		<u>\$32,872.64</u>

Module	Description	Product Code	Sku	ID
Dell Latitude 5424	Dell Latitude 5424 Rugged, CTO	GZR1A9L	[210-AQPY]	1
Processor	8th Gen Intel® Core™ i5-8350U Processor (Quad Core, 6M Cache, 1.7GHz, 15W, vPro)	GFBY60R	[379-BDHC]	146
Operating System	Windows 10 Pro 64bit English, French, Spanish	GF48XA1	[619-AHKN]	11
Windows AutoPilot	No AutoPilot	GYE02AP	[340-CKSZ]	291
Microsoft Office	Microsoft Office 30 Day Trial	GC7OFJV	[658-BCSB]	1002
Processor	Intel® Core™ i5-8350U Processor Base with Integrated Intel UHD 620 Graphics	GBGF479	[338-BPVI]	149

Systems Management	No Out-of-Band Systems Management	GRQX26P	[631-ABWH]	49
Memory	8GB, 2x4GB, 2400MHz DDR4 Non-ECC	GX1176T	[370-AEMN]	3
Hard Drive	M.2 256GB PCIe NVMe Class 40 Solid State Drive	G9W57ME	[400-BBTW]	8
Secondary Hard Drive	No Additional Hard Drive	GNTOSJ7	[401-AADF]	637
3rd Hard Drive	No Additional Hard Drive	GNTOSJ7	[401-AADF]	54
Hard Drive Cables and Brackets	Single Primary HD & ODD Brackets, 5424	G9IREMW	[590-TEYM]	705
LCD	14" FHD WVA (1920 x 1080) Embedded Touch, Outdoor-Readable Screen	G1ZJHQ8	[391-BDVP]	760
Camera	IR Camera	GG1Y7M2	[319-BBFM]	379
Keyboard	Sealed Internal RGB Backlit English Keyboard	G5GS3BX	[580-ABYR] [389-DOPO]	4
Driver	Qualcomm® QCA61x4A 802.11ac Dual Band (2x2) Wireless Adapter+ Bluetooth 4.1 Driver	GNL06F1	[555-BEPD]	7
Wireless	Qualcomm® QCA61x4A 802.11ac Dual Band (2x2) Wireless Adapter+ Bluetooth 4.2	GTYM34G	[555-BCMW]	19
Mobile Broadband	No Mobile Broadband Card	GLAU7Q1	[362-BBBB]	114
Primary Battery	3 Cell 51Whr ExpressCharge Capable Battery	GFDTJ5M	[451-BCHG]	112
Power Supply	90W Rugged AC Adapter, 7.4mm Elbow Barrel	GXQ6M2N	[492-BCNQ]	1015
PalmRest	No Fingerprint and No Smart Card	G98LKW2	[346-BEVG]	55
Protect your new PC	No Security Software	G85SQRI	[650-AAAM]	1014
Dell Data Security	Dell Encryption Personal, 1 Year	PDPE1Y	[421-9984] [954-3455]	593
Operating System Recovery Options	OS-Windows Media Not Included	GLA9OQ1	[620-AALW]	200013
Second Battery	Dummy Airbay Cover	GFLEPJ1	[325-BDEH]	113
Non-Microsoft Application Software	Dell Applications for Windows 10	G5FKOCU	[640-BBRP] [658-BCUV] [340-AJPV]	1003
Canada Ship Options	US No Canada Ship Charge	USNONE	[332-1286]	111
TAA	No TAA	NOTAA	[340-ACQQ]	97
E-Star	No Energy Star	GH9T8PU	[387-BBCE]	122
Processor Branding	Intel® Core™ i5 Processor Label	GUVDR7	[389-BLSV]	749
Transportation from ODM to region	Standard Shipment	GF6RVZ0	[800-BBGF]	200080
Documentation/Disks	Safety/Environment and Regulatory Guide (English/Spanish)	GEPGU10	[340-AGIN]	21
Packaging	Shuttle SHIP Material	GYJ4L1B	[328-BCXL] [340-CKTD]	465
Serial Port	No Additional IO Ports	GUX5DZL	[590-TEYX]	698
Label	Regulatory Label included	GO637JX	[389-BEYY]	676
Accessories	Factory Installed Rigid handle for the tied sku	GX931ZA	[540-BCIH]	473
Support Tech Sheet and Powercord	No UPC Label	GJTP346	[389-BDCE]	292
Diagnostic CD / Diskette	No Resource Media	G5KFAU6	[430-XXYG]	50
CD ROM/DVD ROM	8X DVD+/-RW 9.5mm Optical Drive	GYMWT1A	[429-ABHV]	16
Cable	E5 Power Cord (US)	GVGQ43T	[537-BB8D]	20
GPS Solutions (Tied)	No Option Included	GKGSY4C	[340-ACQQ]	1409
Optical Software	PowerDVD Software not included	G15LS2C	[632-BBBJ]	597
Network Card	No PCMCIA Card or ExpressCard Reader	GZFQX2J	[590-TEZB]	13
Setup and Features Guide 5424	Setup and Features Guide	G6R13K7	[340-CHMZ]	60
Hardware Support Services	3 Years ProSupport with Next Business Day Onsite Service	PN3	[808-6809] [989-3449]	29

[808-6784]
[808-6805]

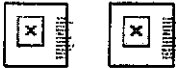
DEVMT, DOCKST, DELL, LAT12-14, 3HGANT, LPS, Sku [rcrc1018083-5183686]	16	\$13,791.84
Premier Discount		\$3,059.84
(Unit Price after discount: \$670.75 ea.)		<hr/> \$10,732.00

eQuote Subtotal	\$43,604.64
Shipping*	\$0.00
Shipping Discount*	\$0.00
Tax*	\$0.00
Environmental Disposal Fee*	\$0.00

eQuote Total* \$43,604.64

*The eQuote total, including applicable taxes and additional fees, may be viewable online.

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Foster, Michael R.

From: Dell (please do not reply) <automated_email@dell.com> on behalf of Dell Inc.
<dell_automated_email@dell.com>
Sent: Monday, March 25, 2019 1:16 PM
To: Foster, Michael R.
Cc: Ledbetter, Patty
Subject: Dell Computer - Saved Quote Information - 1029583593304

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eQuote Name	2019 PD Rugged Purchase
Saved By	mfooster@sccmo.org
eQuote Description	
Authorized Buyer	Patty Ledbetter
Notes/Comments	
Account Name	St Charles County MHEC contract
Contract Code	99AGZ

Shipping Info

Michael Foster
201 N 2nd St
Ste 336
Saint Charles, MO 63301-2871
(636) 949-7900

Billing Info

ACCOUNTS PAYABLE
201 NORTH 2ND ST
RM 541
SAINT CHARLES, MO 63301

eQuote Summary

Description	Quantity	Unit Price	Subtotal
Dell Latitude 5424	29	\$2,054.54	\$59,581.66
DEVMT, DOCKST, DELL, LAT12-14, 3HGANT, LPS,	29	\$670.75	\$19,451.75

eQuote Subtotal	\$79,033.41
Shipping*	\$0.00
Shipping Discount*	\$0.00
Tax*	\$0.00
Environmental Disposal Fee*	\$0.00

eQuote Total* \$79,033.41

*The eQuote total, including applicable taxes and additional fees, may be viewable online.

eQuote Details

Description	Quantity	Price
rrrc1018083-5153797 Dell Latitude 5424	29	\$121,669.50
Premier Discount		\$62,087.84

(Unit Price after discount: \$2,054.54 ea.)

\$59,581.66

Module	Description	Product Code	Sku	ID
Dell Latitude 5424	Dell Latitude 5424 Rugged, CTO	GZR1A9L	[210-AQPY]	1
Processor	8th Gen Intel® Core™ i5-8350U Processor (Quad Core, 6M Cache, 1.7GHz, 15W, vPro)	GBFY60R	[379-BDHC]	146
Operating System	Windows 10 Pro 64bit English, French, Spanish	GF48XA1	[619-AHKN]	11
Windows AutoPilot	No AutoPilot	GYE02AP	[340-CKSZ]	291
Microsoft Office	Microsoft Office 30 Day Trial	GC70FJV	[658-BCSB]	1002
Processor	Intel® Core™ i5-8350U Processor Base with Integrated Intel UHD 620 Graphics	GBGF479	[338-BPVI]	149

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Memory	8GB, 2x4GB, 2400MHz DDR4 Non-ECC	GX1I76T	[370-AEMN]	3
Hard Drive	M.2 256GB PCIe NVMe Class 40 Solid State Drive	G9W57ME	[400-BBTW]	8
Secondary Hard Drive	No Additional Hard Drive	GNTOSJ7	[401-AADF]	637
3rd Hard Drive	No Additional Hard Drive	GNTOSJ7	[401-AADF]	54
Hard Drive Cables and Brackets	Single Primary HD & ODD Brackets, 5424	G9IREMW	[590-TEYM]	705
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Driver	Qualcomm® QCA61x4A 802.11ac Dual Band (2x2) Wireless Adapter+ Bluetooth 4.1 Driver	GNL06F1	[555-BEPD]	7
Wireless	Qualcomm® QCA61x4A 802.11ac Dual Band (2x2) Wireless Adapter+ Bluetooth 4.2	GTYM34G	[555-BCMW]	19
Mobile Broadband	No Mobile Broadband Card	GLAU7Q1	[362-BBBB]	114
Primary Battery	3 Cell 51Whr ExpressCharge Capable Battery	GFDTJ5M	[451-BCHG]	112
Power Supply	90W Rugged AC Adapter, 7.4mm Elbow Barrel	GXQ6M2N	[492-BCNQ]	1015
PalmRest	No Fingerprint and No Smart Card	G98LKW2	[346-BEVG]	55
Protect your new PC	No Security Software	G85SQRI	[650-AAAM]	1014
Dell Data Security	Dell Encryption Personal, 1 Year	PDPE1Y	[421-9984] [954-3455]	593
Operating System Recovery Options	OS-Windows Media Not Included	GLA9OQ1	[620-AALW]	200013
Second Battery	Dummy Airbay Cover	GFLEPJ1	[325-BDEH]	113
Non-Microsoft Application Software	Dell Applications for Windows 10	G5FK0CU	[640-BBRP] [658-BCUV] [340-AJPV]	1003
Canada Ship Options	US No Canada Ship Charge	USNONE	[332-1286]	111
TAA	No TAA	NOTAA	[340-ACQQ]	97
E-Star	No Energy Star	GH9T8PU	[387-BBCE]	122
Processor Branding	Intel® Core™ i5 Processor Label	GUVDR7	[389-BLSV]	749
Transportation from ODM to region	Standard Shipment	GF6RVZ0	[800-BBGF]	200080
Documentation/Disks	Safety/Environment and Regulatory Guide (English/Spanish)	GEPGU10	[340-AGIN]	21
Packaging	Shuttle SHIP Material	GYJ4L1B	[328-BCXL] [340-CKTD]	465
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Accessories	Factory Installed Rigid handle for the tied sku	GX931ZA	[540-BCIH]	473
Support Tech Sheet and Powercord	No UPC Label	GJTP346	[389-BDCE]	292
Diagnostic CD / Diskette	No Resource Media	G5KFAU6	[430-XXYG]	50
CD ROM/DVD ROM	8X DVD+/-RW 9.5mm Optical Drive	GYMWT1A	[429-ABHV]	16
Cable	E5 Power Cord (US)	GVGQ43T	[537-BBBD]	20
GPS Solutions (Tied)	No Option Included	GKGSY4C	[340-ACQQ]	1409
Optical Software	PowerDVD Software not included	GI5LS2C	[632-BBBJ]	597
Network Card	No PCMCIA Card or ExpressCard Reader	GZFQX2J	[590-TEZB]	13
Setup and Features Guide 5424	Setup and Features Guide	G6R13K7	[340-CHM2]	60
Hardware Support Services	3 Years ProSupport with Next Business Day Onsite Service	PN3	[808-6809] [989-3449]	29

[808-6784]
[808-6805]

DEVMT,DOCKST,DELL,LAT12-14,3HGANT,LPS,
SKU [rcrc1018083-5183686] 29 \$24,997.71

Premier Discount \$5,545.96

(Unit Price after discount: \$670.75 ea.)

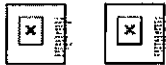
\$19,451.75

eQuote Subtotal \$79,033.41
Shipping* \$0.00
Shipping Discount* \$0.00
Tax* \$0.00
Environmental Disposal Fee* \$0.00

eQuote Total* \$79,033.41

*The eQuote total, including applicable taxes and additional fees, may be viewable online.

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