Title of Bid: Purchase of Dell Servers

Dept.: Information Systems
Contact Person: Matthew Seeds

Description (product/service, justification and use):

The Information Systems Department is seeking County Council approval to purchase new Dell servers to upgrade the County's IS infrastructure.

The County currently has outdated blade servers that need replacement due to continued hardware failures. This purchase will prepare the county to build onto a core infrastructure into the future and will provide a resilient foundation for our applications and services to reside. These servers will also allow for DR capabilities in the event of a disaster to one of our data centers.

The IS Department has funds available in the Capital fund to purchase these servers. This purchase is being made via the state contract through SHI International Corp. (Contract #CT160910001)

Award to: SHI International Corp.
Location: Somerset, NJ

Price: $121,660.64
Contract term (if applicable):

Bid opening held on: ____________________ Opened by: ____________________

Account number to be charged for purchase: ____________________

If bid was not awarded to lowest bidder, please explain:

If paying for with grant funds, please indicate (1) grant name, (2) total grant amount, (3) what portion of purchase is being paid for by a grant, and (4) when grant period ends as applicable:
FORMAL BID – REQUEST FOR APPROVAL

Bid #:  Cooperative

Additional Bids Received

The following additional bids were received:

<table>
<thead>
<tr>
<th>Vendor</th>
<th>Location</th>
<th>Meets all specifications</th>
<th>Price</th>
<th>Yes</th>
<th>No</th>
</tr>
</thead>
<tbody>
<tr>
<td>SHI International Corp</td>
<td></td>
<td></td>
<td>$121,660.64</td>
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For each vendor that doesn’t meet specifications, please explain why:

Vendor: ____________________________________________

Vendor: ____________________________________________

☐ Sole source justification memos from (1) dept. and (2) vendor attached.

Department Director/Elected Official must sign the request prior to routing to the Purchasing Manager.

Department Director/Elected Official Signature: __________________________

Approval or Concurrence of Director of Finance: __________________________

Date: 2/5/20

BELOW ONLY TO BE COMPLETED FOR BIDS AT LEAST $15,000 AND LESS THAN $50,000. See instructions at the top of pg. 1.

Director of Administration Signature: __________________________

Date: __________________________
County of Saint Charles

Matthew Seeds
201 N. 2nd Street
Saint Charles, MO 63301
United States
Phone: 636-255-6147
Fax:
Email: mseeds@sccmo.org

Inside Account Manager

Gabriella Jimenez
290 Davidson Ave
Somerset, NJ 08873
Phone: 800-527-6389 EXT 6520247
Fax:
Email: gabriella_jimenez@shi.com

Pricing Proposal
Quotation #: 18375634
Created On: 1/29/2020
Valid Until: 2/28/2020

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<tr>
<th>Product</th>
<th>Qty</th>
<th>Your Price</th>
<th>Total</th>
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<tbody>
<tr>
<td>1 PowerEdge R7515 - [amer_r7515_13734] Dell - Part#: 3000054592954.1 Contract Name: PC Prime Vendor Services Contract #: CT160910001</td>
<td>8</td>
<td>$11,748.27</td>
<td>$93,986.16</td>
</tr>
<tr>
<td>2 FY20Q4 Promo S5248F-ON - [amer_promo_s5248-on_12922] Dell - Part#: 3000054534779.1 Contract Name: PC Prime Vendor Services Contract #: CT160910001</td>
<td>2</td>
<td>$8,293.08</td>
<td>$16,586.16</td>
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<tr>
<td>3 PowerSwitch S5224-ON - [amer_s5224- on_12925] Dell - Part#: 3000054534780.1 Contract Name: PC Prime Vendor Services Contract #: CT160910001</td>
<td>2</td>
<td>$5,544.16</td>
<td>$11,088.32</td>
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</tbody>
</table>

Total $121,660.64

Additional Comments

Please note: There are items on this quote that are available under contract # CT160910001. These items are marked on the line item level. Thank you for choosing SHI International Corp! The pricing offered on this quote proposal is valid through the expiration date listed above. To ensure the best level of service, please provide End User Name, Phone Number, Email Address and applicable Contract Number when submitting a Purchase Order. For any additional information including Hardware, Software and Services Contracts, please contact an SHI Inside Sales Representative at (888) 744-4084. SHI International Corp is 100% Minority Owned, Women Owned Business. TAX ID# 22-3009648; DUNS# 81-1429481; CCR# 61-243957C; CAGE 1F7F0

The products offered under this proposal are resold in accordance with the terms and conditions of the Contract referenced under that applicable line item.