Title of Bid: Secure Wifi - Aruba Networks

Dept.: Information Systems
Contact Person: Cory Conway
Ext.: 3454

Description (product/service, justification and use):

Secure Wifi - Aruba Networks:

Currently the County’s Wireless Network is segmented in make/model, lacks in a central management platform and segments of which that are beyond end of life. Wireless network security throughout the County has also been pointed out on recent cybersecurity assessments as an area for improvement.

The Aruba platform sought by IS fulfills those needs, and approaches product development with a mobility/security first stand point. The same Aruba networking platform has already been proven in production at the St. Charles County Emergency Operations Center. This purchase provides for the ability to replace the entire wireless access point fleet (less the EOC) with a single, secure make/model, as well as the ability to centrally manage and support the core service components in a redundant capacity.

IS worked in conjunction with SHI and Aruba Networks to source this competitive quote from the Midwestern Higher Education Compact Cooperative Purchasing Contract.

The purchase includes:

- 160 Wireless Access Points
- 2 Wireless Controllers
- 5 year support agreements
- Consumables and Licensing

Award to: SHI
Location: Somerset, NJ

Price: $157,150.52
Contract term (if applicable):

Bid opening held on:
Opened by:

Account number to be charged for purchase:

If bid was not awarded to lowest bidder, please explain:

If paying for with grant funds, please indicate (1) grant name, (2) total grant amount, (3) what portion of purchase is being paid for by a grant, and (4) when grant period ends as applicable:
FORMAL BID – REQUEST FOR APPROVAL

Bid #:  

Additional Bids Received

The following additional bids were received:

<table>
<thead>
<tr>
<th>Vendor</th>
<th>Location</th>
<th>Meets all specifications</th>
<th>Price</th>
<th>Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>SHI</td>
<td></td>
<td></td>
<td>$157,150.52</td>
<td></td>
</tr>
</tbody>
</table>

For each vendor that doesn’t meet specifications, please explain why:

Vendor:  

Vendor:  

☐ Sole source justification memos from (1) dept. and (2) vendor attached.

Department Director/Elected Official must sign the request prior to routing to the Purchasing Manager.

[Signature]

Date 5-27-2020

Approval or Concurrence of Director of Finance

Date 5-28-20

BELOW ONLY TO BE COMPLETED FOR BIDS AT LEAST $15,000 AND LESS THAN $50,000. See instructions at the top of pg. 1.

Director of Administration Signature

Date