Title of Bid: VEHICLE EQUIPMENT CHANGE OVER SERVICES

Dept.: Finance  Contact Person: Steve McPherson  Ext.: 3047

Description (product/service, justification and use):

This contract is to install emergency equipment in Police, Sheriff, Corrections, Parks, and Humane Services vehicles. It includes installing new equipment in new cars, used equipment in new & used cars, and removing equipment from decommissioned vehicles.

Award to: EVS AND VIP

Location: MARYLAND HTS & ST. PETERS

Price: $20,000 annual  Estimated Expenses: ONE YEAR WITH OPTION FOR 2 ADDITIONAL YEARS

Bid opening held on: 12/23/2020  Opened by: KURT MANDERNACH

Account number to be charged for purchase: 6011020 44415

If bid was not awarded to lowest bidder, please explain:

Superior Transport was slightly lower in price, but they have not installed equipment in any Police vehicles. They have installed emergency equipment in Tow vehicles only. These new cars have to be disassembled significantly to install some of this equipment. Years of Police installations is more valuable, less risk to the County, and will most likely take less time to install in the long run.

If paying for with grant funds, please indicate (1) grant name, (2) total grant amount, (3) what portion of purchase is being paid for by a grant, and (4) when grant period ends as applicable:
# FORMAL BID – REQUEST FOR APPROVAL

**Bid #: BID # 20-135**

**Additional Bids Received**

The following additional bids were received:

<table>
<thead>
<tr>
<th>Vendor:</th>
<th>Location:</th>
<th>Meets all specifications:</th>
<th>Price:</th>
</tr>
</thead>
<tbody>
<tr>
<td>Emergency Vehicle Service (EVS)</td>
<td>Maryland Heights, Missouri</td>
<td>☑</td>
<td>See Attached</td>
</tr>
<tr>
<td>VIP Distributing Co. (VIP)</td>
<td>St. Peters Mo.</td>
<td>☑</td>
<td>See Attached</td>
</tr>
<tr>
<td>Superior Transport Services</td>
<td>O’Fallon Missouri</td>
<td>☑</td>
<td>See Attached</td>
</tr>
<tr>
<td>Wireless USA</td>
<td>Maryland Heights, Missouri</td>
<td>☑</td>
<td>See Attached</td>
</tr>
</tbody>
</table>

For each vendor that doesn't meet specifications, please explain why:

Vendor: ________________________________________________

Vendor: ________________________________________________

☐ Sole source justification memos from (1) dept. and (2) vendor attached.

*Department Director/Elected Official must sign the request prior to routing to the Purchasing Manager.*

**Department Director/Elected Official Signature**

**1/8/2021**

**Approval or Concurrence of Director of Finance**

**1/8/2021**

**Below only to be completed for bids at least $15,000 and less than $50,000. See instructions at the top of pg. 1.**

**Director of Administration Signature**

**Date**
## Vehicle Change-Over Services (Bid # 20-135)

<table>
<thead>
<tr>
<th>Service</th>
<th>Hourly Rate</th>
<th>Build New Car with new parts</th>
<th>Build New Car with used parts</th>
<th>Remove equipment Decommission</th>
<th>Years Exp Upfitting</th>
<th>Law Enf. Customers</th>
</tr>
</thead>
<tbody>
<tr>
<td>Wireless USA</td>
<td>$75.00</td>
<td>$2,156.25</td>
<td>$2,250.00</td>
<td>$900.00</td>
<td>15 years</td>
<td>9</td>
</tr>
<tr>
<td>Superior Transport</td>
<td>$65.00</td>
<td>$1,378.00</td>
<td>$1,378.00</td>
<td>$448.50</td>
<td>37 years</td>
<td>0</td>
</tr>
<tr>
<td>EVS</td>
<td>$70.00</td>
<td>$1,542.00</td>
<td>$1,542.00</td>
<td>$210.00</td>
<td>34 years</td>
<td>10</td>
</tr>
<tr>
<td>VIP</td>
<td>$75.00</td>
<td>$1,537.50</td>
<td>$2,100.00</td>
<td>$731.25</td>
<td>8 years</td>
<td>3</td>
</tr>
</tbody>
</table>