



**FORMAL BID –  
REQUEST FOR APPROVAL**

**Approved by Consent Agenda:**  
  
*TO BE COMPLETED BY COUNCIL STAFF ONLY*

Title of Bid: Half Ton 4 Wheel Drive Pickup Truck Bid #: 21-048  
Dept.: Highway Contact Person: John Lyons Ext.: 6999

Description (product/service, justification and use):

To replace high mileage and high maintenance cost vehicles.

The Highway Dept. will sell the trucks being replaced at the County's surplus auction.

The Highway Department will purchase four (4) trucks for 2020. Funding for this equipment was approved within the 2020 budget on 12/17/2019. The Maintenance Division budgeted \$78,000.00 from the 201-9020-47420 line item on page 172 and the Construction Division budgeted \$26,000.00 from the 201-9030-47420 line item on page 174 of the approved budget for this purchase.

The Maintenance Division has elected to purchase three (3) trucks with options 1 & 3 (option 2 is now a standard feature). This has been our standard configuration for the past few years. The Maintenance Division expenditure, with options, will be \$82,236.00. This slight cost increase has been offset by other equipment which came in under budget.

The Construction Division has elected to purchase one (1) truck with option 3 (option 2 is now a standard feature). The Construction Division expenditure, with options, will be \$24,314.00. Which is less than the amount budgeted.

Total Expenditure shall be \$106,550.00

Award to: Don Brown Chevrolet Location: 2244 S. Kingshighway, St. Louis, MO 63110

Price: \$ 106,550.00 Contract term (if applicable): \_\_\_\_\_

Bid opening held on: 2/24/2021 Opened by: Finance

Account number to be charged for purchase: 201-9020-47420 & 201-9030-47420

If bid was not awarded to lowest bidder, please explain:

If paying for with grant funds, please indicate (1) grant name, (2) total grant amount, (3) what portion of purchase is being paid for by a grant, and (4) when grant period ends as applicable:

# FORMAL BID – REQUEST FOR APPROVAL

Bid #: 21-048

## Additional Bids Received

The following additional bids were received:

Vendor: <u>Putnam Chevrolet</u>	<input checked="" type="checkbox"/> Meets all specifications:	\$ 107,450.40
Location: <u>31304 Hwy 87, PO Box 168, California, MO</u>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Vendor: <u>Lou Fusz GMC</u>	<input checked="" type="checkbox"/> Meets all specifications:	\$ 121,482.00
Location: <u>10950 Page Ave, St. Louis, MO 63132</u>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Vendor: <u>Joe Machen's Ford Lincoln</u>	<input checked="" type="checkbox"/> Meets all specifications:	\$ 122,066.00
Location: <u>1911 W. Worley, Columbia, MO 65203</u>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Vendor: <u>Pundmann Ford</u>	<input type="checkbox"/> Meets all specifications:	<u>No response</u>
Location: <u>St. Charles MO</u>	<input type="checkbox"/>	<input type="checkbox"/>
Vendor: <u>Lou Fusz Chevrolet</u>	<input type="checkbox"/> Meets all specifications:	<u>No response</u>
Location: <u>St. Peters, MO</u>	<input type="checkbox"/>	<input type="checkbox"/>
Vendor: <u>Dapleton Chrysler-Dodge-Jeep-Ram</u>	<input type="checkbox"/> Meets all specifications:	<u>No response</u>
Location: <u>St. Peters, MO</u>	<input type="checkbox"/>	<input type="checkbox"/>
Vendor: _____	<input type="checkbox"/> Meets all specifications:	<input type="checkbox"/>
Location: _____	<input type="checkbox"/>	<input type="checkbox"/>

For each vendor that doesn't meet specifications, please explain why:

Vendor: \_\_\_\_\_

Vendor: \_\_\_\_\_

Sole source justification memos from (1) dept. and (2) vendor attached.

Department Director/Elected Official must sign the request prior to routing to the Purchasing Manager.



Department Director/Elected Official Signature

3/1/21  
Date



Approval or Concurrence of Director of Finance

3-3-21  
Date

BELOW ONLY TO BE COMPLETED FOR BIDS AT LEAST \$15,000 AND LESS THAN \$50,000. See instructions at the top of pg. 1.

Director of Administration Signature

Date

Bid 21-048

Half Ton 4 Wheel Drive Pickup Trucks

DON BROWN CHEVROLET, 2244 S KINGSHIGHWAY, ST LOUIS MO 63110-ATTN: DAVE HEHERBRAND 314-772-1400

VENDOR NAME	Don Brown Chevrolet	Putnam Chevrolet	Lou Fusz GMC	Joe Machens Ford Lincoln	Don Brown Chevrolet	Putnam Chevrolet	Lou Fusz GMC	Joe Machens Ford Lincoln
Quantity – up to four (4)	Base Bid - V6, Single Cab				Engine Upgrade - V8, Single Cab			
Make Model and Year of Truck offered	Chevrolet Silverado Reg Cab 4WD	2022 Chevy Silverado 1500 4WD Reg Cab WT	2021 GMC Sierra Half Ton	2021 Ford F-150 Reg Cab 4x4 8'	Chevrolet Silverado Reg Cab 4WD	2022 Chevy Silverado 1500 4WD Reg Cab WT	2021 GMC Sierra Half Ton	2021 Ford F-150 Reg Cab 4x4 8'
Total Price for one (1) Pickup Truck	\$24,659.00	\$24,965.00	\$25,428.00	\$26,884.00	\$27,757.00	\$27,813.10	\$28,686.00	\$28,874.00
Trade in allowance for:								
County #23-2012 Ford F-150 VIN 1FTNF1EXFKD31667 Hwy Office	\$3,300.00	\$5,000.00	\$2,400.00	\$2,000.00	\$3,300.00	\$5,000.00	\$2,400.00	\$2,000.00
County #164-2012 Ford F-150 VIN 1FTNF1EF8CKD70015 Eastern	\$3,000.00	\$4,500.00	\$2,100.00	\$6,000.00	\$3,000.00	\$4,500.00	\$2,100.00	\$6,000.00
County #201-#234-2012 Ford F-150 VIN 1FTBF2BTXCE884512 Central	\$5,450.00	\$9,000.00	\$1,950.00	\$3,000.00	\$5,450.00	\$9,000.00	\$1,950.00	\$3,000.00
County #204-2009 Ford F-150 VIN 1FTPF14839KC16185 Central	\$3,200.00	\$4,000.00	\$1,500.00	\$3,000.00	\$3,200.00	\$4,000.00	\$1,500.00	\$3,000.00
Estimated delivery time from date of order ___ days	120 Days	Days	270 Days	120 Days	120 Days	Days	270 Days	120 Days
Exceptions:		3. 7000 lbs GVWR 13. 6.5 Ft Bed		*Additional cost (deduction) for 6.5' shortbed) -\$400.00		3. 7000 lbs GVWR 13. 6.5 Ft Bed		*Additional cost (deduction) for 6.5' shortbed) -\$400.00
		19. All models equipped with heavy duty battery & heavy duty alternator is only available on 5.3L engine				19. All models equipped with heavy duty battery & heavy duty alternator is only available on 5.3L engine		

This is a list of the bid responses received, and is provided for informational purposes only. This is not a Notice of Bid Award